

# IF WE ARE TO REACH REAL PEACE IN THIS WORLD... WE SHALL HAVE TO BEGIN WITH CHILDREN. MAHATMA GHANDI



JESSICA NEWMAN FOUNDER AND EXECUTIVE DIRECTOR

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#### Dear Friends,

JustWorld International celebrates its fourteenth year of operation as a shining example of the wisdom of Mahatma Ghandi's words. In 2003, JustWorld set out to create change in the world. Since then, the organization's revenue has grown to nearly \$900,000 through the commitment of individuals and foundations who recognize the value of the mission of JustWorld to break the cycle of poverty by funding local partners around the world helping children thrive.

We have celebrated key milestones since our foundation. Phymean Noun, founder of our longtime Cambodian partner People Improvement Organization (PIO), was commended by the World Children's Prize in 2015 and the recipient of a CNN Top 10 Hero award in 2008. Juan Pablo Romero Fuentes, founder of Guatemalan partner Los Patojos, was the recipient of the same award in 2014. I've seen the effects of the heroic work both of these individuals have dedicated to children every day. The impact is remarkable.

As a result, in fiscal year 2016-2017:

- More than 6,500 children in Cambodia, Colombia, Guatemala and Honduras participated in education, nutrition, healthcare, and cultural development programs by our partner organizations
- JustWorld provided 314,998 meals and 15,295 snacks, providing essential nutrients as the meals provided at the projects are oftentimes the only meals the children receive for the day
- JustWorld cared for 5,205 patients in our medical clinics, offering preventative care to promote the health and well-being of students as they pursue a quality education

I wholeheartedly thank all of our donors who have helped us maintain and expand JustWorld partner projects in Cambodia, Colombia, Guatemala and Honduras. JustWorld could not exist without our dedicated family of supporters. We at JustWorld honor our donors and partners who, through commitments of time, donations, and services, have helped us continue to expand and enrich our locally based projects.

JustWorld proudly welcomed many new supporters this year. The number of our corporate and foundation sponsors grew and the JustWorld Ambassador program expanded as well. Hundreds of active professional, amateur, and junior equestrians from the show jumping, dressage, and polo communities served as JustWorld Ambassadors. They helped JustWorld raise funds, but more importantly, they helped bring awareness of the issues affecting developing countries and influence countless others to join JustWorld.

While staying true to our mission, JustWorld is aware of the ever-changing times, and we are grateful to all of our Ambassadors and supporters for making time for us! We have reinvented some of our appeal campaigns in hopes of bringing you the easiest and simplest ways to support our programs. We are also proud to share that we launched our new website this year. Our redesigned website features tools that give supporters and new visitors alike a platform to easily learn more about what JustWorld does and how they can join the cause to help make a powerful impact through our partner projects.

It is with great pleasure that I invite you to read about the JustWorld heroes making great strides forward in our projects. We sincerely appreciate your support as we continue to make change together for a just world!

Very truly yours,

Lesuca Mumon



# THE JUSTWORLD APPROACH

JustWorld supports programs with a holistic approach to providing students the best opportunities to succeed. This approach to fighting poverty means we don't focus simply on one area of need.

To achieve sustainable development, we focus on four core elements: education, nutrition, health & hygiene, and cultural development. These elements are interconnected, and all are crucial for the well-being of children and their communities.

JUSTWORLD
INTERNATIONAL
IS DEVOTED TO
BREAKING THE
CYCLE OF POVERTY
BY FUNDING LOCAL
PARTNERS AROUND
THE WORLD HELPING
CHILDREN THRIVE.



#### JUSTWORLD'S THEORY OF CHANGE

WHAT WE BELIEVE WE CAN DO TO HELP BREAK THE CYCLE OF POVERTY Based on the United Nations' Sustainable Development Goals

- I. Provide education, nutrition, and health programs because hungry children cannot learn and sick children cannot attend school.
- II. Subsidize education programs, bolstered by leadership and cultural development activities, that offer students access to a wider range and higher level of job opportunities than they had before. Additionally, support training of local leaders and teachers to inspire their students to strive to be the best they can be.



III. With sustainable incomes and economic growth, these students and future generations will be better equipped to succeed in meeting their needs and those of their communities.

OPPORTUNITY
FOR GROWTH &
FUTURE EMPLOYMENT

PROVIDE BASIC NEEDS LEADERSHIP & DEVELOPMENT UCATION NUTRITION HEALTH &

#### **OUR PARTNERS | WHO WE SERVE**

JustWorld currently supports programs in Cambodia, Colombia, Guatemala and Honduras. Our affiliation with each local partner is maintained through personal relationships with project leaders, frequent project visits, effective monitoring and evaluation, and quarterly reporting.

#### **CAMBODIA** 960 STUDENTS

Since 2004, JustWorld has worked with People Improvement Organization (PIO) to fund the operational costs of two Kindergarten-Grade 6 schools. JustWorld supports qualified teachers, educational materials, nutritional daily lunches, health care, and rice allotments for students in good attendance as an incentive for their families to keep them in school.

The new school building at PIO's Stung Mean Chey School opened in October 2016, and classes are now in session. Thank you to our long-time partner, Horseware Ireland, for helping to fund a floor of the building and installing solar panels to reduce operational costs. This building now enables PIO to offer Grades 7 and 8.

- All Grade 6 students passed the admission examination for high school
- PIO signed a MOU with the Ministry of Education to offer high school courses and establish Grade 7 and 8 at PIO's Stung Mean Chey School
- Solar panels donated by Horseware Ireland decreased PIO's operational costs
- More than 300 children per month received medical care from PIO's resident doctor
- More than 280 families were visited by the PIO social worker
- PIO formed a partnership with the University of Puthisastra Dental School to provide regular dental treatment for students at the Stung Mean Chey School, providing routine and specialist treatment for 380 children
- 190,900+ nutritious meals were served at PIO's schools





#### **COLOMBIA** 60 STUDENTS

Antorchas de Vida is a safe haven that provides students a welcoming environment, nutritious meals, professional guidance and access to a local public school which empowers youth to develop important communication, problem solving and organizational skills for the future.

Beginning in 2014, JustWorld began funding a group of educators and professionals at Antorchas devoted to providing support and academic assistance to students and adolescents who live in high social risk situations. Together, JustWorld and Antorchas de Vida serve 60 children between ages 5-18.

- JustWorld funded the psychosocial team for 60 students involved in the program
- Workshops were held on tolerance and respect, self-esteem, and sexual abuse prevention for the community
- Home visits were introduced as part of outreach program
- There were two teens who graduated from high school
- Antorchas has taught and reintegrated approximately 400 children, adolescents and youth to date



#### **GUATEMALA 250 STUDENTS**

Together, JustWorld and Los Patojos have been making a difference in the community of Jocotenango since their partnership begin in 2008. Los Patojos is an accredited education program for students in Kindergarten-Grade 8 and provides daily lunches and leadership and cultural development programs such as journalism, dance, and photography. Last year, the Grade 6 students became the first graduating class at Los Patojos and this year, they enrolled as the first Grade 7 Class at the school.

Los Patojos has also been operating a free medical clinic since 2009. The medical clinic, whose resident doctor's salary is underwritten by JustWorld's support, is one of the very few in the neighborhood and is also available to members of the community.

With financial support from JustWorld, the Los Patojos nutrition program has grown from serving a single slice of bread and cup of atol, a nutrient-rich beverage, per day to each child to daily balanced, hot meals and snacks every day for more than 250 children. With better nutrition has come fewer illnesses among the children and greater academic progress.

- Los Patojos operated for 270 school days, 89 more than the Guatemalan national public school system, which only operates for 181 days
- There was no student attrition
- The computer, technology, and communications lab was created
- The bakery program was established, teaching culinary and business skills
- 30,000+ nutritious meals were served
- 2,940+ patients were cared for at the medical clinic
- The first book on the history, mission, and teaching theory of Los Patojos was published
- 10 student-led festivals showcased youth skills during art and theater performances for the surrounding community



#### **HONDURAS** 5,450 STUDENTS

JustWorld partners with Asociación Compartir to provide a Mobile Library for children in Tegucigalpa, the capital of Honduras. Through the Mobile Library, JustWorld is helping to develop youth literacy, self-expression, and social integration while providing access to books, reading programs, tutoring, music, theater, and art programs. Each Mobile Library group also receives a nutritious snack, often the only sustenance they receive that day.

This year, Compartir's ensemble was invited to play for the President of Honduras. As a result of this performance, the President now wants the artistic group to make presentations in government parks throughout Tegucigalpa, which will serve as an example for many young people and greatly increase the visibility of Compartir's programs.

- Compartir celebrated its 25th Anniversary with students, staff, and volunteers leading a parade to the capital city Tegucigalpa. During the half-kilometer parade, more than 400 participants raised awareness among the public about the work and impact of the program
- The number of students served doubled compared to the prior year
- The "Traveling Backpack" program, which reaches youth that the Mobile Library cannot, was reestablished, teaching 200 children basic reading skills—their only access to learning
- The children in the program published a collection of 17 stories they wrote themselves!
- 10,500+ snacks were served to children participating in the program
- Three theatrical performances were held in different educational centers to an audience of 1,000+ people

# A YEAR IN REVIEW: HIGHLIGHTS

94 STUDENTS GRADUATED ELEMENTARY LEVELS AND ARE NOW ATTENDING HIGH SCHOOL!

# 35 TEACHERS IN 3 COUNTRIES!

6,720 students attended JustWorld programs!

#### JUSTWORLD SERVED:

314,998 nutritious meals 15,295 snacks

INCLUDING

RICE +

PROTEIN +

**VEGETABLES** 

6 STUDENTS GRADUATED HIGH SCHOOL AND ARE NOW ATTENDING COLLEGE!

## JUSTWORLD CARED FOR 5,205 PATIENTS IN OUR MEDICAL CLINICS!

The most prevalent medical cases included respiratory issues, intestinal diseases, and contusions, all easily preventable with basic medical treatment.

JustWorld provided access to clean water and sanitation for 1,112 CHILDREN each and every school day!

### JUSTWORLD 22 OFFERED 27 EXTRACURRICULAR PROGRAMS!

Including dance, band, painting, photography, theater, and journalism, allowing students to express themselves and communicate in a healthy and positive way.



# THE FOLLOWING TESTIMONIALS ARE DIRECT TRANSLATIONS FROM CHILDREN WHO PARTICIPATE IN JUSTWORLD'S PROGRAMS.



#### **GUILERMO**

OUR SUPPORT MAKES A DIFFERENCE TO GUILERMO, AGE 13, IN GUATEMALA, WHO LOVES ART AND DREAMS OF BECOMING AN ARTIST.

The first time that I came to Los Patojos was three years ago. Since coming here, I have learned so much already. Los Patojos is full of joy and that encourages and motivates me to learn. Here, I have a lot of confidence and feel safe. I know that by coming to Los Patojos, I have many opportunities to pursue my dreams.

The skills I learn at Los Patojos will help me get a job in the future and give me the ability to support my family. I will keep working hard as everyone does here and never give up. My goals for now are to finish my studies and follow my dreams to be a very recognized artist so I am already working very hard every day.

I am a juggler and photographer and I hope to retell my story again when I am a professional and become a responsible father one day.

#### OUR SUPPORT MAKES A DIFFERENCE TO AXEL, AGE 10, IN HONDURAS, WHO KNOWS THAT WITHOUT THE MOBILE LIBRARY HE WOULD BE ON THE STREET. OUR SUPPORT MAKES A DIFFERENCE TO AXEL, AGE 10, IN HONDURAS,

The Mobile Library has provided me with new, positive experiences and the tools to succeed in life. With the Mobile Library, I have access to an amazing library of books and I receive help with my classes and homework. Also, I am able to perform with the instrumental ensemble. We have played at various places like the National Theater Manuel Bonilla and the Plaza Miraflores shopping center. I even had the opportunity to play for the President which was really exciting. We had a fantastic performance and in the end, got to take a picture with the President.

I am so thankful for Professor Nelson Rodríguez, JustWorld, and the Mobile Library because if it were not for them, I would be walking on the streets like many young people today. Thanks to them, I am a great flutist and now a bass player. This is only a small part of my life because not only do I come to learn at Compartir, but I also make friends and get to experience places that I have never been, such as museums. Every time I return home from Compartir, I tell my mom about each experience and how much I loved it.

Now, I give advice to my friends and invite them to the Mobile Library so they can learn and stop doing bad things. In the future I want to be a great bass player and a music teacher. I have many plans and dreams so I will continue to strive towards those goals.

#### **SOPHAN NOEUN**

OUR SUPPORT MAKES A DIFFERENCE TO SOPHAN NOEUN. AGE 10. IN CAMBODIA. WHO NOW ENJOYS LIFE AT PIO AND DREAMS OF BEING A DOCTOR.

> As a single mother taking care of two kids, my mother couldn't send me to school. My mother decided to go to Phnom Penh to find a job but she could not find one. She ended up working on the garbage dump to make money and buy food for us.

One day she heard about PIO school at Stung Mean Chey, so she brought us there to study. Now I am in 5th Grade and I enjoy my life at PIO. I love to study math and English and my dream is to be a doctor in the future. If PIO did not help me, I would probably still be working on the garbage dump like a slave.

I would like to give a big thanks to JustWorld and PIO for changing my life and giving me hope for the future.



THESE ARE ONLY THREE STORIES. THIS YEAR ALONE YOUR DONATIONS, LIKES, SHARES, TWEETS, BAKE SALES, FUNDRAISING EVENTS. VOLUNTEER HOURS. LOVE. AND SUPPORT SUSTAINED 6.500 MORE.

#### JUSTWORLD INITIATIVES

#### AMBASSADOR PROGRAM

JustWorld cultivates philanthropy in the equestrian world by providing opportunities for riders to help children at the projects JustWorld supports. JustWorld Ambassadors from around the world dedicate their time, make financial contributions through annual pledges and homegrown initiatives, and act as spokespersons to raise awareness and funds to improve the lives of children living in impoverished communities.

This year, the Ambassador program grew tremendously to encompass more than 600 Ambassadors. As part of the emphasis JustWorld places on directly involving donors in the projects they fund, more than 266 Ambassadors and supporters to date have visited JustWorld's projects to see firsthand the life-changing impact of the programs that JustWorld supports.

#### "CHEERS FOR CHANGE" FUNDRAISING INITIATIVE



Part of being a JustWorld Ambassador involves fundraising as well as spreading awareness. This year, JustWorld created a fundraising initiative called "Cheers for Change" in which Ambassadors could do both. During these "Cheers for Change" events, organizers brought together friends and family to share with their guests the mission of JustWorld. Guests were encouraged to make a donation to JustWorld in lieu of a hostess gift, doing their part to support the educational and nutritional programs for children at JustWorld's projects.

#### **MEMBERSHIP PROGRAM**

This year, JustWorld launched the Membership Program to offer different levels of engagement. Through the Membership Program, supporters can fund JustWorld projects through various levels of recurring monthly donations, from \$10, \$25, \$50, \$100, or more. This program also improves JustWorld's monthly revenue flow throughout the year.



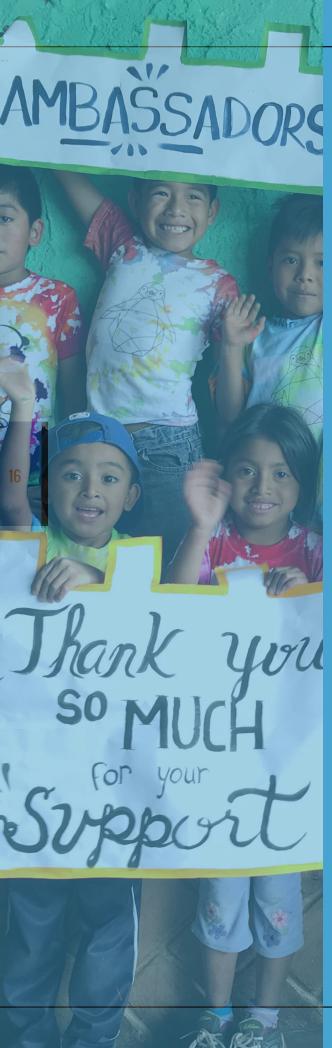
#### **JUSTWORLD REPRESENTATION AT NEXUS**

Nexus, founded in 2011, is a global movement with thousands of members who are able to network with the next generation philanthropists, impact investors, and social entrepreneurs from around the world. Groups focus on various environmental, economic, and societal topics that require real solutions and strategies to break on-going and often devastating cycles.

Held at the United Nations Headquarters in New York City, JustWorld was represented at the Annual Nexus Global Youth Summit by Ambassador Lili Kaissar from New York, New York. Additionally, Ambassadors Morgan Dickerson, Lili Kaissar, Olivia Chowdry, Christopher Bancroft, and Denise Fraile and JustWorld staff members represented JustWorld at the first Latin America & Caribbean Forum (LAC) in Miami.

#### LEADERSHIP DEVELOPMENT PROGRAM

More than 30 students from a number of different equestrian disciplines and backgrounds participated in this year's Leadership Development Program (LDP), a five-week program in Wellington, FL, that brought together youth to teach them how to become leaders in their community. LDP focused on mission awareness, fundraising, philanthropy, leadership, and communication. Philanthropic professionals joined as guest speakers throughout the program to share their experience and answer questions related to each week's topic. The program culminated with a JustWorld fundraiser organized by the participants so they could put the skills they learned throughout the program to the test.



#### FLORIDA INTERNATIONAL YOUTH DRESSAGE CHAMPIONSHIPS

The Florida International Youth Dressage Championships (FIYDC) and JustWorld partnered for the second year, continuing to spread awareness of JustWorld's mission throughout the dressage community. The Championship took place during The Adequan Global Dressage Festival and featured competitions for riders in the Under 25, Young Rider, Junior, and Pony divisions, offering young participants a chance to compete on a larger, international scale.

JustWorld organized various activities throughout the week for the FIYDC competitors. To kick off the Championships, JustWorld held a leadership development night and welcome dinner open to all riders and their families.

A generous donation was made to JustWorld in the names of the top competitors in each of four divisions. With the donation, winners chose which specific JustWorld programs they wanted to support.

#### **LEG UP AWARDS**

Each year, JustWorld recognizes dedicated supporters who have gone above and beyond raising awareness for JustWorld and its mission. These outstanding philanthropists are presented with the Annual JustWorld "Leg Up" Award during the JustWorld Gala.

Additionally, the "Philanthropist of the Year" Award was presented to Caryl Phillips & Frank Zeiss and the "Corporate Social Responsibility" Awards were awarded to Horseware Ireland and Public Consulting Group. JustWorld Ambassador and Olympic Champion Laura Kraut was honored with the perpetual Andrés Rodriguez Professional Ambassador Award, named for a dedicated JustWorld Ambassador who passed away in 2016. Kraut embodies the light and positive outreach that Rodriguez shared with the world, and her unwavering support was applauded.

#### **AWARD RECIPIENTS**

**Hector Cano** 

Elena Couttenye

**Dazzle Creative Events** 

**EEM World** 

**Denise Fraile** 

Juan Gando

Heidi Greene & Michael Kluger Horseware Ireland

**Guilherme Jorge** 

Liliane Kaiser

Laura Kraut

Christopher Bancroft Mandly

Gabriella Maradiaga

Isabella Maradiaga

Caryl Phillips & Frank Zeiss

**Public Consulting Group** 

Nick Skelton

**Mary Ann Simonds** 

#### HORSE SHOW HIGHLIGHTS

Around the world, JustWorld partner horse shows raise awareness of and funds for JustWorld projects.

JustWorld was delighted to be a part of BreyerFest held at the Kentucky Horse Park for the first time. At BreyerFest, JustWorld ran horseless horse shows and was recognized as an official BreyerFest beneficiary.

The Great Lakes Equestrian Festival (GLEF) was JustWorld's first Horse Show Partner to host a JustWorld "Cheers for Change" event. During their "Cheers for Change," GLEF invited competitors as well as the local community to raise awareness and funds for JustWorld's programs, all while having fun at a concert performed by the Joshua Davis Quartet from the hit TV show The Voice. JustWorld also organized a Horseless Horse Show, corn eating contest, and Ambassador gatherings.

Thunderbird Show Park has exceeded the goals they set and expectations for raising funds. Through silent auctions, "Clear the Jump" initiatives, and prize drawings, Thunderbird raised more than \$28,750 supporting the Rice Program in its entirety along with the kitchen staff's salary at PIO.

Thanks to EEM and Longines, JustWorld International was thrilled to have once again been chosen as one of the select few charities invited to compete in the special Pro-Am Charity competition during the Longines Masters of Los Angeles. The JustWorld Team consisted of Longines Ambassador of Elegance Jane Richard Philips and Destry Spielberg. The seven participating charities each received \$26,000 to help support their cause.

JustWorld partnered with the Palm Beach Masters Horse Show for the second year. As the Presenting Sponsor of the 14th Annual JustWorld Gala, the Palm Beach Masters made a generous donation to support JustWorld's life-sustaining projects. JustWorld hosted the JustWorld Kid Zone during the Palm Beach Masters event, spreading awareness of the cause during the fun, family-friendly event.

#### THANK YOU TO THE FOLLOWING EQUESTRIAN EVENT MANAGEMENT TEAMS FOR THEIR SUPPORT:

Masters of Los Angeles

**Thunderbird Show Park** 

Palm Beach Masters

American Gold Cup

**Breyerfest** 

**Hampton Classic Horse Show** 

La Baule CSIO 5\*

**Longines Masters Paris** 

Paris Global Champions Tour

St Gallen CSIO 5\*

Festival Ecuestre El Cortijo

**Garden State Horse Show** 

**Great Lakes Equestrian Festival** 

Vilamoura Champions Tour





#### 14TH ANNUAL JUSTWORLD GALA

The Annual Justorld Gala continues to be the largest fundraiser of the year for JustWorld. The 14th Annual JustWorld Gala presented by Palm Beach Masters and Caryl Philips and Frank Zeiss was a remarkable night full of fun, entertainment, and most importantly, philanthropy. The theme of the evening was a "Night of Good Fortune," which was a play on the superstitions surrounding the date of the Gala, Friday the 13th. Thanks to the generous support of sponsors and guests and through the success of both the live and silent auctions, the evening raised well over \$430,000 for the children at JustWorld partner projects.

JustWorld brought spectacular entertainment this year, unveiling surprises throughout the evening. For the first time, students from partner project Los Patojos in Guatemala came to perform at the Gala, followed by special guest performer Johnny Rez from the hit NBC show The Voice.

#### 2017 GALA SPONSORS



Palm Beach Masters

Caryl Philips & Frank Zeiss **Rice Show Stables** 

Horseware Ireland

Bolav

Seahorse Fashion Cuisine

Tito's Vodka

Fernando Cellars

GenSpring

Engel & Volkers

Ocean Harvest Americas

Jump Big

**Dazzle Creative Events** 

Frost Lighting

Regency Tent & Party Rentals

**Chez Gourmet** 

Belle Herbe Farm





#### **TABLE SPONSORS**

**GOLD** 

Belle Herbe Farm

Cloud Hill Farm

**Rice Show Stables** 

SILVER

Lothlorien Farm

Baxter Hill

Kalman

**BRONZE** 

Martha Jolicoeur

Palm Beach International Academy

The Hunting Foundation

Kaissar Family

Williamson

**Strauss** 

Lothlorien Farm

Artisan Farms Louisburg Farm Fraile

Palm Beach Equine

**Quiet Corner Farm** 

Louisburg Farm

King/Rigby

Couttenye

**Court Lin Frae Stables** 

Belle Herbe Farm

Samuel/Sanford

Ephraimson/McInerney

#### CORPORATE PARTNERS

Corporate partnerships with JustWorld offer a prime opportunity to reach an exclusive audience and to make an impact by raising funds critical to sustaining JustWorld programs. Below are a few examples of the corporate partnerships we have established this year:

Thanks to the Swiss watchmaker Longines and the JustWorld Longines "Clear the Jump" initiative, Longines has provided more than 100,000 meals this year alone. Each time a rider cleared the JustWorld jump in a selected class, Longines donated the equivalent dollar amount for meals to help feed children at the JustWorld partner projects.

JustWorld began a fundraising initiative with KASK Helmets and Parlanti USA. A portion of sales from KASK equestrian helmets and Parlanti boots helped to fund teacher salaries and provide students in Kindergarten through grade 6 with uniforms and shoes at PIO's Stung Meanchey School, JustWorld's partner in Phnom Penh, Cambodia.

Burberry hosted its second shop for a cause fundraiser at the Lenox Mall in Atlanta, Georgia, to benefit JustWorld. Burberry donated 10 percent of sales during the event to support the children at JustWorld partner projects.

#### THANK YOU TO THE FOLLOWING SPONSORS FOR THEIR SUPPORT THROUGHOUT THE YEAR:

CO	DDO	DATI	- CD/	SNICC	NDC
CU	KPU	KAL	: 32(	DNSC	JK5

Ashford Farm

**Bancroft Automotive** 

Belle Herbe Farm

**Burberry** 

**Beval Saddlery** 

Cavalleria Toscana

**Chez Gourmet** 

**Dutta Corp** 

**EEM Longines Masters** 

Los Angeles - Paris - Hong Kong

**Enterprise** 

Equidia Equirodi

Florida Coast Equipment

**GenSpring Family Offices** 

Horseware Ireland

**KASK** 

Kathryn Lily

Longines

**Lugano Diamonds** 

**Parlanti** 

**Public Consulting Group** 

**SERVICE SPONSORS** 

Ascenceo

**Ballon Art World** Belle Herbe Farm

**Beval Saddlery** 

cavalclic.com

**Cheval Savoir** 

Compaer

**Dazzle Creative Events** 

Dv'on

**Equestrian Quarterly** 

Equestrio

Equirodi **Equis** 

**Esthederm** 

Fernando Cellars

**Grand Prix** 

**Horse and Country** 

Horse International

Horseware Ireland

Kuleana Design

**Masters Equestrian** 

**MBPTV** 

**Meyer Selles** 

Palm Beach International Academy

**R&B Presse** 

**Regency Party Rental & Productions** 

**Sidelines** 

**snapFOTOGRAPHY** 

Steven Michael King

The Seahorse

Tito's Handmade Vodka

Today's Equestrian

**Triple Crown Custom** 

Young and Rubicam

Zadeh New York

JumpF@X News



#### FINANCIALS The following financial figures can be found in JustWorld's IRS Form 990 for 2016-2017.

JustWorld receives revenue through contributions garnered at its annual fundraising Gala, events hosted at horse shows, and from individuals, Ambassadors, corporations, foundations, and trusts. Total revenue for fiscal year ending 2017 totaled \$849,907.

#### **OPERATING EXPENSES**

The Better Business Bureau\* has set a standard that nonprofits should spend no more than 35% of related contributions on fundraising. JustWorld falls well within their range of what is considered acceptable, with only 24% of expenses for the fiscal year going towards JustWorld Management & General and Fundraising allocations.

JustWorld strives to keep operating expenses to a minimum. JustWorld operates rentfree out of Belle Herbe Farm in Wellington, Florida, and runs with only five salaried staff members. All members of the board of directors and advisory council are non-salaried volunteers. Executive Director Jessica Newman receives no compensation in any form.

In 2016-2017, JustWorld received in-kind donations and professional services valued at \$144,704.

#### PROGRAM SFRVICES

JustWorld makes direct grants to trusted local partner organizations in Cambodia, Colombia, Guatemala and Honduras.

The Better Business Bureau also set the standard that a nonprofit should spend at least 65% of its total expenses on program activities. JustWorld far exceeded this measure with 76% of its total expenses allocated to its program services in the fiscal year.

Funds raised by local JustWorld supporters in Guatemala (\$38,433.72), Honduras (\$1,317.49), and Colombia (\$4,849) were distributed directly to each project partner in that location. These direct donations help to decrease the budgets JustWorld supported in 2016-2017. Fondation Philanthropia, an umbrella foundation managed by Lombard Odier, distributed \$20,684 and JustWorld Europe distributed \$69,478 from local donations and a fundraising gala directly to JustWorld partner PIO in Cambodia, thereby decreasing budgetary expenses. While not reflected in the 2016-2017 Independent Auditor's Report of Financial Statements and IRS Form 990, these JustWorld constituent derived donations help to build effective and long-term partnerships, reducing the future need for third party aid over time.

#### **FOOTNOTE:**

More on the Better Business Bureau Standards for Charity Accountability can be found at: https://www.bbb.org/us/storage/0/Shared%20Documents/Standards%20for%20Charity%20Accountability.pdf

#### STATEMENT OF ACTIVITIES

For the Year Ended June 30, 2017 (as reflected on JustWorld's 2016-2017 Independent Auditor's Report of Financial Statements)

FOR THE YEAR	ENDED JUNE	30, 2017
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REVENUES AND SUPPORT	UNRESTRICTED	TEMPORARILY RESTRICTED	2017 TOTALS		
Ambassador Pledge and Fees	\$16,115	-	\$16,115		
Cheers for Change Campaign	\$1,715	-	\$1,715		
Contributions and Pledges	\$379,199	-	\$379,199		
Contributions, In-Kind	\$144,704	-	\$144,704		
Corporate/Business Grants	\$70,823	-	\$70,823		
Foundation/Trust Grants	\$66,000	-	\$66,000		
Other Income	\$6,098	-	\$6,098		
Special Events	\$428,641	-	\$428,641		
Total Revenues and Support	\$1,113,295	\$0	\$1,113,295		
Net Assets Released from Restriction	\$13,550	-\$13,550	-		
EXPENSES					
Program Services	\$731,203	-	\$731,203		
Supporting Services: Management and General	\$200,417	-	\$200,417		
Fundraising	\$150,090	-	\$150,090		
Total Expenses	\$1,081,710		\$1,081,710		

#### FOR THE YEAR ENDED JUNE 30, 2017

#### SUPPORTING SERVICES

	5511 SKIIIKO SEKVICES			
	PROGRAM SERVICES	MANAGEMENT AND GENERAL	FUNDRAISING	2017 TOTALS
Advertising and Promotion	\$5,109	-	-	\$5,109
Depreciation	-	\$430	-	\$430
Donations to Partner Organizations	\$391,160	-	-	\$391,160
Information Technology	\$9,635	\$1,163	-	\$10,798
Insurance	-	\$5,131	-	\$5,131
Legal and Professional Fees	-	\$46,596	-	\$46,596
Occupancy	\$41,000	-	-	\$41,000
Office Expense	\$11,103	\$4,673	\$78	\$15,854
Other Expenses	\$8,268	\$499	\$5,324	\$14,091
Payroll Taxes and Employee Benefits	\$49,390	\$26,445	-	\$75,835
Salaries and Wages	\$210,380	\$115,071	-	\$325,451
Special Events Expense	-	-	\$144,688	\$144,688
Travel	\$5,158	\$409	-	\$5,567
Total Expenses	\$731,203	\$200,417	\$150,090	\$1,081,710

#### **FOOTNOTE:**

JustWorld's 2016-2017 Independent Auditor's Report of Financial Statements and IRS Form 990 are available on our website, www.justworldinternational.org.

#### **OFFICERS**

**BOARD OF DIRECTORS** 

Jessica Newman
Leopoldo Palacios
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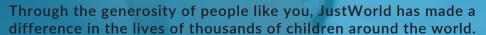
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